



# **Corporate Revenues & Expenses**

# Corporate Revenues and Expenses

The Corporate revenues and expenses section includes the budgets for corporate-wide programs, long-term financing, capital planning, and the management of reserves and special levies. Corporate expenses include allocations for Town liability insurance, WSIB costs, legal services, health and safety initiatives, and external audit services. Corporate revenues consist primarily of investment income, supplementary tax revenues, and proceeds from the Provincial Offences Act (POA) program.

The proposed 2026 Corporate Revenues and Expenses operating budget includes gross expenditures of \$23,352,300, which results in a net budget impact of \$14,664,300 when offset by revenues. Of the net amount, \$4,997,400 is funded through special levies, while the remaining \$9,666,900 is supported by the general tax levy.

# Operating Budget Overview

	2025	2026	2026 vs. 2025	
Corporate Revenues and Expenses	Approved Budget	Total Budget	Budget Change	
<b>Revenue</b>				
Recoveries	(336,800)	(336,800)	-	0.0%
Transfers from Reserves	(50,000)	(300,000)	(250,000)	500.0%
Payment in Lieu of Taxes	(1,831,800)	(1,831,800)	-	0.0%
Transfers from Reserves (Debt Charges)	(173,900)	(173,900)	-	0.0%
Transfers from DCs (Debt Charges)	(949,000)	(949,000)	-	0.0%
Recoveries & Other (Debt charges)	(70,300)	(70,300)	-	0.0%
Investment Earnings	(1,155,000)	(1,355,000)	(200,000)	17.3%
Supplementary Taxes	(325,000)	(325,000)	-	0.0%
Tax Penalties	(800,000)	(800,000)	-	0.0%
HHCEC Dividends & Interest	(1,702,900)	(1,702,900)	-	0.0%
Capital Chargeback	(477,700)	(477,700)	-	0.0%
Other Revenue (incl. POA Revenue)	(145,000)	(225,000)	(80,000)	55.2%
User Fees, Licenses & Permits	(140,600)	(140,600)	-	0.0%
<b>Revenue Total</b>	<b>(8,158,000)</b>	<b>(8,688,000)</b>	<b>(530,000)</b>	<b>6.5%</b>
<b>Expenses</b>				
Salaries & Benefits	203,200	-	(203,200)	-100.0%
Contracted Services and Agreements	269,300	318,200	48,900	18.2%
Professional Fees	116,500	116,500	-	0.0%
External Debt Costs	1,193,200	1,193,200	-	0.0%
Tax Write-offs	428,700	432,700	4,000	0.9%
Transfers to Reserve	16,165,845	18,171,200	2,005,355	12.4%
Legal Fees	405,000	405,000	-	0.0%
Other (fin.fees, emp't costs)	393,400	178,400	(215,000)	-54.7%
Election Costs	-	250,000	250,000	0.0%
Insurance - WSIB	181,400	181,400	-	0.0%
Insurance - Liability	2,591,900	2,191,900	(400,000)	-15.4%
Insurance - Settlement Fees	116,500	116,500	-	0.0%
Transfers to Reserves - WSIB	476,400	476,400	-	0.0%
<b>Expenses Total</b>	<b>22,541,345</b>	<b>24,031,400</b>	<b>1,490,055</b>	<b>6.6%</b>
<b>Corporate Revenues and Expenses Net Levy</b>	<b>14,383,345</b>	<b>15,343,400</b>	<b>960,055</b>	<b>6.7%</b>
<b>Special Levies</b>	<b>(3,801,400)</b>	<b>(4,997,400)</b>	<b>(1,196,000)</b>	<b>31.5%</b>
<b>Net Total</b>	<b>10,581,945</b>	<b>10,346,000</b>	<b>(235,945)</b>	<b>-2.2%</b>

## Operating Budget Drivers

The following budget changes are included in the Corporate Revenues and Expenses operating budget for 2026:

### Maintaining Current Service Levels

- \$200,000 increase to investment income and a net \$80,000 increase to POA revenues to offset increases in compensation related to the 2024 Non-Union Salary Review as approved in Council report CS-2025-002.
- \$48,900 represents the re-allocation of telephone-related services from various divisional budgets to the centralized corporate budget (an overall net \$0 budget change).
- \$4,000 increase related to changes in the Charity Rebate Program and property tax write-offs.

### Zero Budget Impact

- \$250,000 is included to cover the anticipated costs associated with delivering the 2026 municipal election. These costs are offset fully by funding from the Tax Rate Stabilization Reserve and will be removed from the budget for 2027.
- \$203,200 reduction represents the re-allocation of the Town Prosecutor/Solicitor position from the Corporate Expenses operating budget to the Office of the CAO under the Clerks division. (an overall net \$0 budget change)
- A \$400,000 reduction to the budget for insurance premiums has been re-allocated to an increase in contributions to

reserves in anticipation of rising insurance premiums in the future.

- \$215,000 decrease for other financial fees and employment costs. This decrease represents the distribution of budget for the approved 2024 Non-Union Salary Review. This reduction to the Corporate Expenses budget is offset by the related increases in departmental compensation budgets.

### Special Levies

- \$500,000 increase in the State of Good Repair (SOG) special levy which provides essential funding to capital reserves that enable the Town to effectively manage its assets through the capital budget.
- \$696,000 increase in the Fire special levy. This special levy increase is part of the financing strategy approved in the Fire Master Plan.

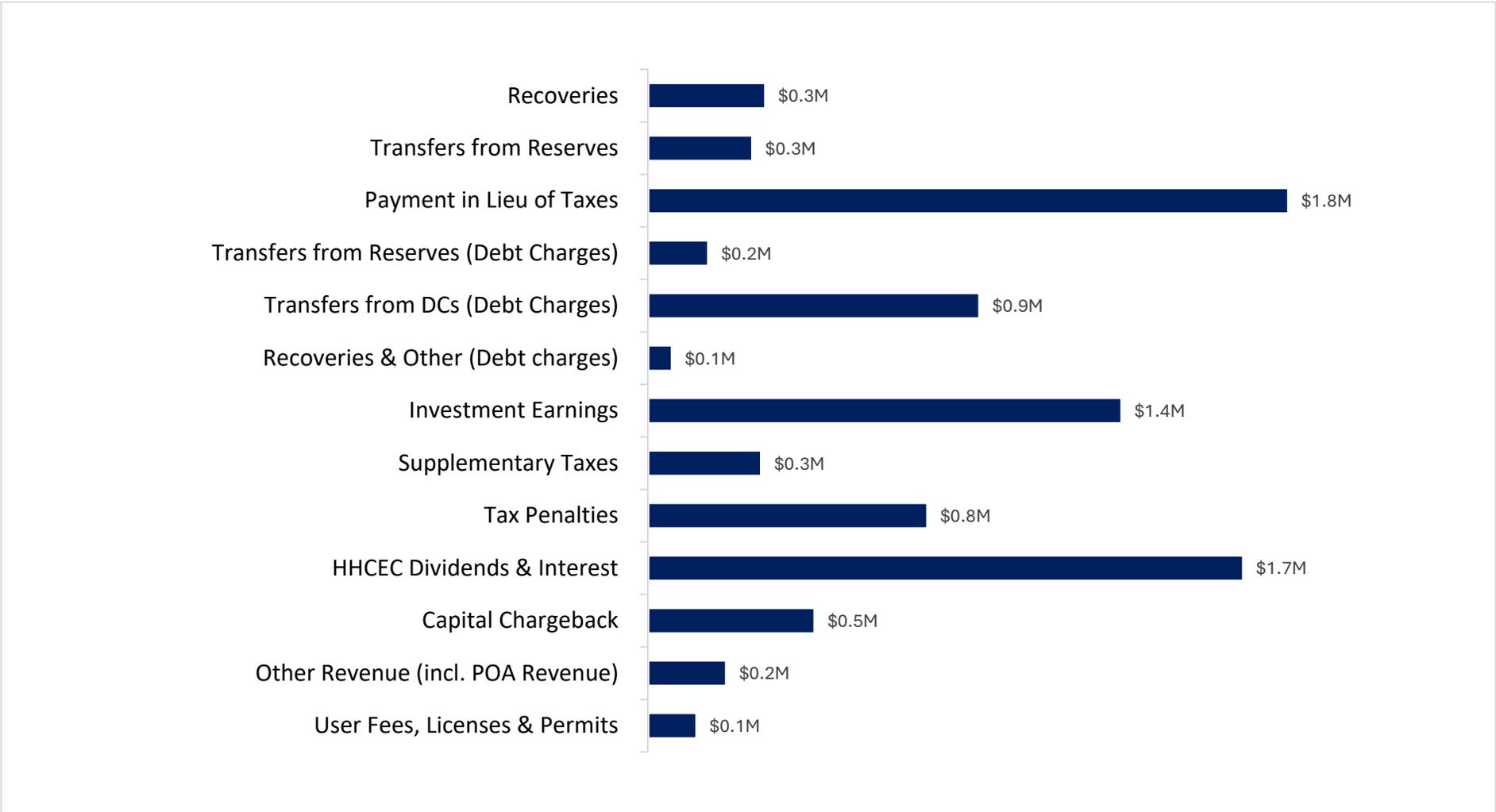
### Contributions to/from Reserves

- Contributions to reserves increased by \$2,005,355. This amount includes changes for both operating reserves and capital reserves. Changes to reserve contributions are summarized in the following table.

## Contributions To and From Reserves

Budget Change	Increase/ (Decrease) in Base Operating Budget	(Increase)/ Decrease in Transfer from Reserves	Increase/ (Decrease) in Transfer to Reserves	Net Operating Budget Impact	Description
SOGR	-	-	500,000	500,000	\$500,000 increase in contribution to the Capital Replacement reserve related to SOGR. This annual increase is a critical capital funding source to address the infrastructure gap identified in the 2018 State of Infrastructure Report (report no. RP-2019-0001). The increase is funded by the corresponding increase in the SOGR special levy.
Fire Master Plan	-	-	696,000	696,000	\$696,000 increase related to the implementation of the recommendations from the Fire Master Plan, funded by the corresponding increase in the Fire special Levy.
Technology Replacement	-	-	39,955	39,955	An increase of \$39,955 to the technology replacement reserve in relation to the updated funding structure for Town phone services and future hardware replacement.
General Insurance	(400,000)	-	400,000	-	A \$400,000 increase to transfers to the Tax-Rate Stabilization reserve. This amount is offset by an equal reduction in the corporate budget for insurance premiums and has no budget impact.
Tax-Rate Stabilization	309,700	-	369,400	679,100	A \$309,700 reduction in the base transfer to the Tax-Rate Stabilization reserve as per the recommendations of the 2024 Non-Union Salary Review. Offset by increase due to assessment growth.
<b>Total</b>	<b>(90,300)</b>	<b>-</b>	<b>2,005,355</b>	<b>1,915,055</b>	

# OPERATING BUDGET FOR CORPORATE REVENUES



# OPERATING BUDGET FOR CORPORATE EXPENSES

